



AECCI

NEWSLETTER

VOL - 34 (2025 - 26)

DATE OF ISSUE - 01.10.2025

Asian Exporters'
Chamber of Commerce
And Industry

SOURCING ENTERPRISE

AECCI QUARTERLY BRIEF (JULY 2025-SEPTEMBER 2025)

Message from the 'Hon'ble Board Chairman'



Jaheer J. Bukhari
(Board Chairman - AECCI)

Dear Esteemed Members,

As we approach the festive season, I extend my warmest wishes to you and your families. May the coming celebrations bring happiness, prosperity and renewed strength to both your personal and professional journeys.

This quarter has brought several positive developments that we believe will benefit the Indian business community. The government's recent move to slash GST rates across multiple sectors is a welcome step that is expected to reduce costs, boost consumer demand and strengthen business sentiment across industries.

Another promising milestone is the progress in the India-Europe Free Trade Agreement (FTA), which stands to open new doors for Indian exporters by improving market access, reducing trade barriers and enhancing competitiveness. This comes at a crucial time, especially for businesses affected by recent U.S. tariff hikes. The FTA is likely to help offset some of those challenges, providing a strategic balance in our global trade relationships.

Recognizing the impact of US tariff, the government has also introduced supportive measures for exporters and importers including enhanced export incentives and new support frameworks. These efforts aim to make Indian businesses more resilient amid the global uncertainties.

In addition to policy updates, I encourage all members to take full advantage of AECCI's Virtual B2B Platform, which connects you with our extensive network of collaborators and overseas partners. Whether you're seeking new business leads, trade facilitation or customized overseas business services, our platform offers one-on-one B2B meeting bookings and handholding support to help you expand globally with confidence.

Let us work together to make the most of these opportunities, strengthen our trade ecosystem, and contribute to India's growth story.

Wishing you a joyful and prosperous festive season!

Warm regards

Jaheer J. Bukhari
(Board Chairman - AECCI)



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AECCI QUARTERLY BRIEF (JULY 2025-SEPTEMBER 2025)

HIGHLIGHTS

Message from the Editor



Swarn Dhiman
(Editor)

(Page 3)

- Free Trade Agreements (FTAs) & New Trade Deals

(Page 4-6)

- Our New-Collaborator

(Page 7-8)

- Articles-
'India-US Bilateral Trade'
By Mrs. Swarn Dhiman

(Page 9)

- News & Notifications

(Page 11)

- Industry News

(Page 12-14)

- Recent Events
- Upcoming Events

Dear Members and Readers,

We are pleased to present the 34rd Volume of AECCI's Quarterly Newsletter, covering the period from July to September 2025.

This edition brings you a detailed overview of the Government of India's recent initiatives, along with updates on major Free Trade Agreements (FTAs) signed or initiated during the quarter. A key highlight of this issue is the article titled "India-US Bilateral Trade: Current Scenario & AECCI's Perspective," offering valuable insights into this vital trade relationship. You'll also find the latest industry news, trade policy updates, and perspectives to support our members in staying informed and competitive.

As we enter the festive season, we extend our warmest wishes to all our members and their families. May this season bring prosperity, joy, and new opportunities.

We also take this opportunity to encourage our members to actively participate in the Chamber's events and initiatives. Your involvement helps strengthen the community and opens doors for collaboration and growth.

We welcome contributions to the AECCI's Quarterly Newsletter-whether through insightful articles, success stories or advertisements, this will help to make it even more engaging and informative.

Wishing you a joyful festive season and continued success in all your endeavors!

Warm Regards,
Swarn Dhiman



Free Trade Agreements (FTAs) & New Trade Deals

India – United Kingdom

Comprehensive Economic and Trade Agreement (UK FTA / CETA) Signed on 24.07.2025
It is a comprehensive FTA aimed at reducing / eliminating tariffs on many goods, giving better market access for services, boosting trade in labor intensive sectors (leather, textiles, footwear etc.), improved access for British exports (e.g. whisky, automobiles) and trying to protect sensitive Indian sectors.

India – EFTA Trade and Economic Partnership Agreement (TEPA)

India – EFTA Trade and Economic Partnership Agreement (TEPA)- Set to come in effect on 01.10.2025

Under this TEPA, large tariff reductions on many trading lines both ways; includes services, investment, etc. Also the EFTA side committed to large investment into India (~US\$100B over 15 years) and target to create jobs etc.

The India-EAEU deal is in negotiation stage.

On 20 August 2025, India and the EAEU (Armenia, Belarus, Kazakhstan, Kyrgyz Republic, Russia) signed the Terms of Reference (ToR) to launch FTA negotiations, thus formally agreed to negotiate the FTA covering tariffs on goods, services, investment.

India & New Zealand

India & New Zealand completed the second round of negotiations. A third round is planned. The negotiations cover goods, services, investment, trade facilitation, etc. If successful, will improve market access, especially for Indian exports.

Others - under Negotiation

India is also pushing multiple FTAs in parallel (UK, EFTA, Oman etc.), showing a strategy to diversify trade and reduce dependency.





"Our New-Collaborator"

GP BUSINESS CONSULTING-GHANA
<http://www.gpbusinessconsult.com/>
Mr. Francis Adjah- Managing Director

GP Business Consulting is a Ghana-based management consultancy firm offering tailored advisory services to businesses and investors across Ghana and West Africa. A

founding member of the Africa Consulting Network, the firm combines local market expertise with global execution strategies. With sectoral strengths in infrastructure, oil & gas, agriculture, ICT, finance, real estate, health, and education, GP Business Consulting supports clients from pre-investment through to operational scaling—focusing on sustainable growth and risk minimization.

Leverage International-PHILIPPINES
<http://www.leverageinternational.com/>
Cecilia A. Sanchez- Chair & CEO

Established in 1975, Leverage International is a premier consultancy firm with over 50 years of excellence. Headquartered in Makati City, it offers a strong portfolio of services including

research, planning, investment promotion, and technical consultancy. Renowned for facilitating foreign investments and supporting global market entry into the Philippines, the firm serves both public and private sector clients across Asia and beyond.

Africa International Trade & Commerce Research (AFRICA)
<http://www.africainternationaltrade.com/>
Mr. Sand Mba Kalu- Executive Director

AITCR is a premier trade consulting and policy advisory organization committed to advancing Africa's economic growth through trade and investment. Based in Abuja, it specializes in international trade consultancy

policy development, and business intelligence. With a strong focus on the AfCFTA, intra-African trade, and regional integration, AITCR provides expertise in digital economy integration, customs tariff analysis, and the design of international trade programs—aimed at building a competitive and sustainable African trade environment.

Euromed Group-ITALY
<https://www.euromedgroup.eu/>
Sergio Passariello- Chief Executive Officer

EUROMED Group is an international advisory and consulting firm dedicated to supporting the global expansion of Italian SMEs. Specializing in trade, investment, and strategic partnerships

across Europe, the firm plays a vital role in enhancing trade flows, strengthening investment frameworks, and fostering cross-border collaboration. With a dynamic approach to internationalization, EUROMED delivers end-to-end services—from market identification and entry strategies to full operational execution. Backed by deep expertise and a global outlook, EUROMED is a trusted partner for sustainable international growth.

TAMKEEN INTERNATIONAL MANAGEMENT CONSULTING & TRAINING- LIBYA
<http://www.tamkeen.lv/>
Ibrahim Alsharif - Founder & CEO

Founded in 2021, Tamkeen International is a Libya-based consultancy committed to driving economic reform and sustainable growth across both public and private sectors.

With a client-focused approach and a strong

international network, Tamkeen delivers innovative advisory solutions that strengthen institutions, empower SMEs, and enhance workforce capabilities.





"Our New-Collaborator"

ESSENCE TRADING-NAMIBIA

<http://www.essencetradingcc.com/>
Connie Nghishiiko- Managing Director

Essence Trading is a leading Namibia-based consultancy empowering businesses, entrepreneurs, and investors to grow locally and internationally. Founded on integrity,

professionalism, and client-focused solutions, the firm has evolved into a full-service advisory with a global outlook. With expertise across legal, labor, tax, administrative, and compliance services, Essence Trading simplifies the ease of doing business in Namibia and beyond. Backed by a skilled team, it delivers strategic insights that support sustainable growth and ethical practices. The firm works across both public and private sectors, with a strong track record in driving SME and corporate development initiatives.

Export Market Research- ESTONIA

<https://www.exportmarketresearch.com/>
Kateryna Levkovska- Managing Partner

Export Market Research is a leading market research and consulting firm supporting business expansion across Central and Eastern Europe (CEE). Since 2006, it has

helped companies identify new markets, form international partnerships, and develop effective market entry strategies.

With a multilingual team and deep regional expertise, the firm delivers actionable insights and reliable outcomes across sectors such as pharmaceuticals, chemicals, IT, agriculture, automotive, and fashion. Trusted by over 500 companies, Export Market Research combines local knowledge with a global outlook to drive successful internationalization.

Ameria Management Advisors-ARMENIA

<http://ameriaadvisory.am/>
igran Jrbashyan-Partner,
Director of Management Advisory Services

Ameria CJSC is a premier consulting firm known for delivering innovative and tailored advisory solutions to private enterprises, foreign investors, and public institutions across Armenia and beyond.

With a focus on sustainable growth, regulatory compliance, and operational excellence, the firm has contributed to high-impact international initiatives, including EU Framework Contracts and partnerships with the International Consulting Alliance.

Serving diverse sectors such as financial services, technology, telecommunications, agriculture, renewable energy, food & beverage, tourism, logistics, and media, Ameria CJSC leverages its multidisciplinary team and global network to help clients navigate complex economic environments and achieve lasting success.

OMNI TRADE CO. LTD.

<http://www.omnitrade.co.com/>
Khaled Abdul Aziz- Executive Manager

Omni Trade Co. Ltd. is a pioneering consulting firm delivering integrated, high-impact solutions across diverse economic and development sectors. With a mission to bridge local needs

with world-class expertise, the firm serves clients in Yemen and internationally, including the US, Europe, India, Pakistan, Egypt, and Jordan.

Its multidisciplinary services cover legal and legislative consultancy, financial and banking advisory, business and investment guidance, engineering and technical support, energy (oil, gas, renewable), ICT, logistics, trade facilitation, healthcare, industrial development, and infrastructure optimization.



"Our New-Collaborator"

ECAN CHRISTODOULIDES (HOLDINGS) LTD.
CYPRUS

Christm D. Christodoulides- Founder
<http://www.ecan-consultants.com/>

Founded by Mr. Christos D. Christodoulides (FCCA), Ecan Consultants is a distinguished business consulting firm with over 30 years of experience. Known for professionalism and

integrity, the firm provides tailored advisory services to businesses and individuals in Cyprus and internationally. Their expertise includes business coaching, financial restructuring, branding, import-export consulting, family business advisory, and strategic promotion. With a skilled team and client-focused approach, Ecan Consultants helps organizations reduce risks, improve efficiency, and seize emerging market opportunities.

TBR Consulting AB-SWEDEN
<http://www.tbrconsulting.se/>

Thomas B. Ramsten
Managing Director & Senior Consultant

TBR Consulting AB is a distinguished business development consultancy known for empowering enterprises and entrepreneurs in domestic and international markets. Renowned for professionalism,

integrity, and client-focused solutions, the firm offers comprehensive advisory services tailored to diverse business needs. Their expertise covers international business development, company start-up, contract management, compliance, financial strategy, and more. With a dynamic team, TBR Consulting supports sustainable growth, operational excellence, and competitive advantage across multiple industries, serving SMEs, corporates, and investors.

CETA CONSULTING

<https://www.cetaconsulting.com/>
Csaba Bundik- Chief Executive Officer

Operating on two pillars—Consulting and Investment—this firm specializes in market entry support for European and Vietnamese businesses.

Focus areas include management consulting, business development, venture building, and scalable start-up investments. With strong intercultural expertise, the company has a proven track record of successfully bridging Europe-Asia markets.





India–US Bilateral Trade: Current Scenario & AECCL's Perspective: *By Swarn Dhiman (Executive Director-AECCL)*

India and the United States share one of the most strategically important economic partnerships in the world. Over recent years, the bilateral trade relationship has expanded in depth and complexity while covering goods, services, investment, technology and supply chains. For a chamber like AECCL, this relationship presents both opportunities and challenges for our local businesses and exporters. In this article, we sketch out the current state of India–US trade, recent trends, friction points and what Indian industry should keep in view.

Trade Volumes & Trends

- In FY2024-25, India–US bilateral trade (goods + services) rose to about USD 132.2 billion, up from USD 119.7 billion in FY2023-24.
- India recorded a trade surplus with the U.S. of approximately USD 40.8 billion in that period.
- Indian Goods-exports to the U.S. rose from USD 77.5 billion to USD 86.5 billion. And, Imports from the U.S. also increased, from USD 42.2 billion to ~USD 45.7 billion.
- Key export categories from India to the U.S. include: electrical machinery & parts, gems & jewellery, pharmaceuticals, machinery, iron & steel, petroleum products.
- Import categories from the U.S. to India include: mineral fuels, machinery (including aerospace / components), electrical machinery, chemicals, and various capital goods / high-technology items.

Note: While the trade has grown steadily, non-tariff barriers, regulatory hurdles, and tariff pressures remain persistent constraints.

Key Tariff Actions / Barriers Imposed by the U.S.

1.25% additional tariff on Indian goods (effective August 2025)

- On August 6, 2025, U.S. President Trump announced an additional 25% tariff on many Indian goods, citing concerns over India's dealings (especially with Russia) and non-reciprocal trade policies.
- This is in addition to earlier baseline duties / reciprocal tariff orders, effectively pushing tariffs in many cases to 50% (covering "almost all Indian exports" unless exempted).

India–US Bilateral Trade: Current Scenario & AECCI's Perspective: *By Swarn Dhiman (Executive Director-AECCI)*

‘Sectors Most Affected’ include:

- Textiles / Apparel / Garments
- Gems & Jewellery.
- Pharmaceuticals / APIs.
- Electronics / Smartphones / Components.
- Marine products (Shrimp / Seafood)
- Auto parts / Engineering goods.

What AECCI Advises Its Members at the Moment- In light of the newly imposed U.S. tariffs and growing trade uncertainty, AECCI strongly recommends that its members take the following immediate actions:

- Evaluate which products or clients may be affected by the 25% tariff.
- Engage Proactively with U.S. partners to renegotiate pricing, shipment schedules or cost-sharing models to cushion the tariff impact.
- Explore Alternate Markets, especially towards ASEAN, EU, and African markets, to reduce overdependence on the U.S.
- Strengthen Compliance & Quality. Ensure all documentation, origin proofs, certifications and quality standards are in place and up to date.
- Consider hedging against forex volatility, and explore trade finance schemes or credit support to manage working capital under pressure.
- Stay Updated via AECCI to receive AECCI alerts and newsletters for real-time updates on policy changes, buyer shifts and government support schemes.

Conclusion- The India–U.S. trade relationship is at a critical juncture. On one hand, the scale and strategic intent to double the trade to USD 500 billion by 2030 offer immense opportunities, on the other, tariff tensions pose real risks.

At AECCI, we recognise our role is more important than ever. We are committed to equipping our member firms with timely insights, strategic support, and policy advocacy to help them materialise any opportunities while effectively managing risks. As this partnership continues to evolve, AECCI remains focused on ensuring that Indian exporters are not passive bystanders, but proactive participants in shaping this transformational bilateral journey.



News & Notifications

MSME (Micro, Small & Medium Enterprises)-NEWS:

The Government of India has revised the investment and turnover limits for MSME classification to facilitate easier access to credit and government schemes:

•Micro Enterprises:

Investment: Up to ₹2.5 crore (previously ₹1 crore)

Turnover: Up to ₹10 crore (previously ₹5 crore)

•Small Enterprises:

Investment: Up to ₹25 crore (previously ₹10 crore)

Turnover: Up to ₹100 crore (previously ₹50 crore)

•Medium Enterprises:

Investment: Up to ₹125 crore (previously ₹50 crore)

Turnover: Up to ₹500 crore (previously ₹250 crore)

DGFT Notification:

• Notification No: 35 /2025 New Delhi, 30 September, 2025-

The Remission of Duties and Taxes on Exported Products (RoDTEP) scheme has been extended until March 31, 2026. This extension continues to support exporters by offsetting duties and taxes not refunded through other mechanisms, enhancing the competitiveness of Indian products in international markets.

• Trade Notice No. 13/2025-2026-

It is informed that upon coming into force of India- European Free Trade Association Trade and Economic Partnership Agreement (India-EFTA TEPA) on October 01, 2025, Preferential Certificates of Origin for exports to Iceland, Liechtenstein, Norway and Switzerland under the above said agreement will be rolled out on Trade Connect ePlatform (www.trade.gov.in) which serves as the unified digital platform for application and issuance of all electronic Certificates of Origin (eCOO) for Indian exports. As per the agreed terms of the India-EFTA TEPA, eCOO will be available via the "Certificate of Origin" service on Trade Connect ePlatform for issuance on the basis of: (i) self-declaration, as well as (ii) by an authorised agency.





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India Probes Steel Dumping from China, Indonesia & Vietnam (October 2025)

India has initiated an anti-dumping investigation into imports of Cold Rolled Flat Steel products from China, Indonesia, and Vietnam. The probe follows complaints from domestic producers and preliminary evidence of dumping causing industry harm. If confirmed, anti-dumping duties may be imposed.

India Lifts Ban on De-Oiled Rice Bran Exports (October 2025)

After a two-year hiatus, India has lifted its ban on de-oiled rice bran exports, effective immediately. The restriction, imposed in July 2023, had led to a price slump and industry slowdown. The move is expected to revive prices, boost production, and support both the rice milling and cattle feed sectors.

India Probes Dumping of PET Films, Glassware & Nylon (September 2025)

India's DGTR has launched anti-dumping investigations into imports of PET films, kitchen glassware, and nylon, mainly from China. The move follows complaints from domestic manufacturers over unfair pricing. If injury is confirmed, the Finance Ministry may impose duties to protect local industry.

UAE-India Business Council Signs MoUs to Boost Trade (September 2025)

The UAE-India Business Council has signed strategic MoUs to deepen bilateral trade and investment ties. The agreements aim to strengthen institutional cooperation, support CEPA implementation, and enhance collaboration in key service sectors.

India Restricts Silver Imports Amid Duty Evasion Concerns (September 2025)

India has restricted imports of silver and unstudded jewellery until March 31, 2026, following a surge in shipments—particularly from Thailand—under suspected duty evasion via the ASEAN-India Trade Agreement. Separately, non-basmati rice exports now require contract registration with APEDA, as rice exports rose 6.4% during April–August FY26.



Activities from AECCI-‘International Arbitration Centre’



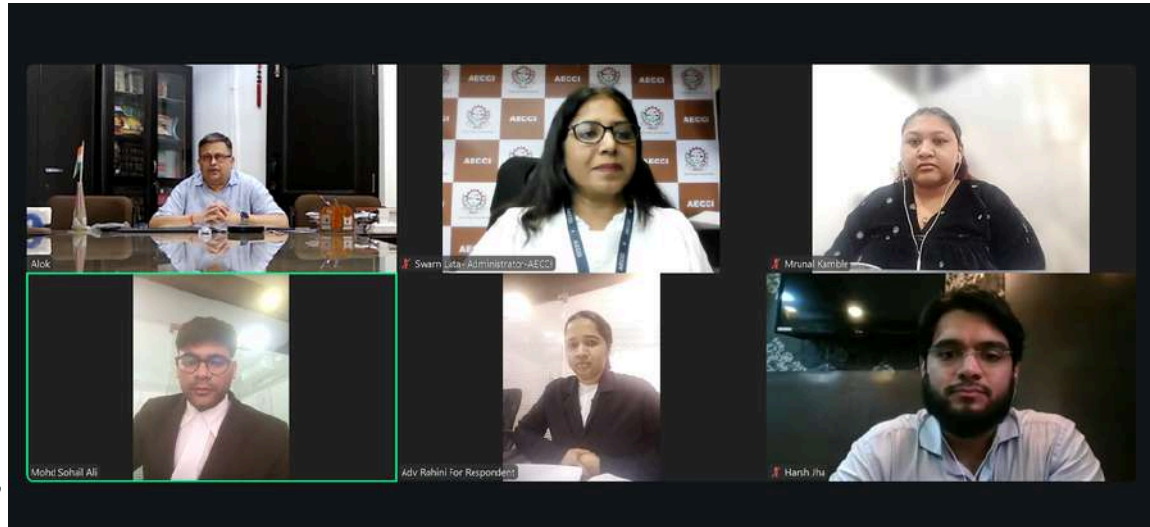
**Hon'ble Arbitrator
Justice Alok Verma**

Case ID:

24-25/AECCI-IAC/006,

Final hearing (mock)

Dated- 17th September 2025,



Ram Murthy Kommera -Sole Arbitrator



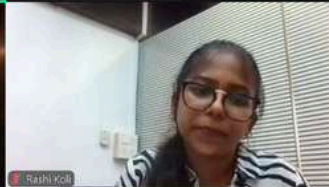
Swarn Lata- Administrator-AECCI



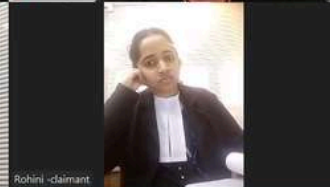
Idrit Adeyemi



Mohd Sohail Ali



Rashmi Koli



Rohini -claimant



Swarn Lata- Administrator-AECCI



**Hon'ble Arbitrator
Adv. Ram Murthy Kommera**

Case ID:

24-25/AECCI-IAC/007,

Final hearing (mock)

Dated- 8th September 2025,

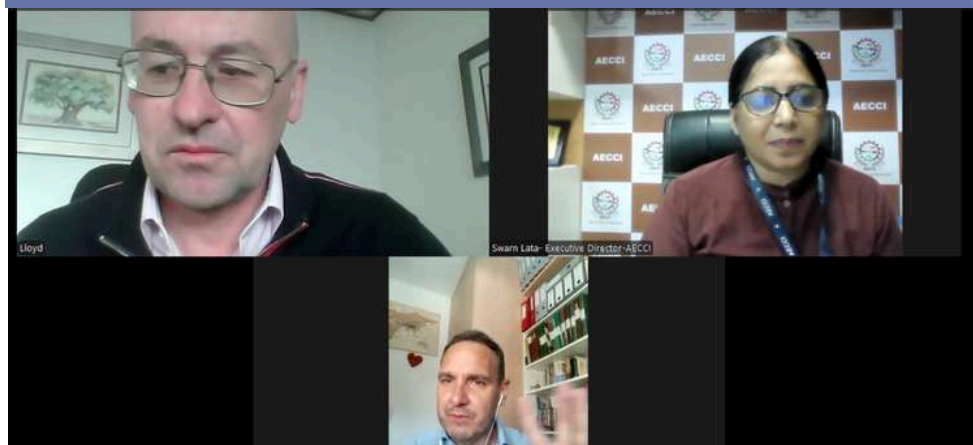
**AMA-Ask Me Anything
with
Mr. Ernesto Wlasiuk &
Mr. Lloyd De Villamor Morgan-Evans
NewMarkets, Mexico**

**Title-Doing Business with Mexico: AMA
with Trade & Market Entry Experts**

Held on 29th July, 2025



AMA with Mexico



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604, Hilton Centre, Belapur



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www.aecci.org.in



Interns Ms Rashi Rakesh Koli and Ms Nishta Jethwani being awarded with Certificate upon successful completion of Legal Internship.



Upcoming Events

SME Export Readiness Workshop
12 October 2025 | Pune

AECCI Global Procurement Meet
28 November 2025 | Virtual

Certificate Course: International Commercial Terms (Incoterms 2020)
Starts 05 December 2025

Recent Events

Event: Ask Me Anything (AMA) Session

Guest Speaker: Adv. V. Inbavijayan, Expert Arbitrator

B.L., PAP-KFCRI, FICA, FPIArb, FAIADR, FCIArb (U.K)

International Arbitrator, Mediator & Mg. Partner, Kove Global LLP, INDIA

Platform: Virtual B2B Forum

Topic: Arbitration: Seamless Solutions for Business Progress

Event: 'One-to-One' Interactive Session

Platform: Virtual B2B Forum

Participating Country: Netherlands

Collaborator Firm: EXPORT PARTNER

Participant: Mr. Guido Jacobs (Partner)

Event: 'One-to-One' Interactive Session

Platform: Virtual B2B Forum

Participating Country: Kenya

Collaborator Firm: Gitau International Trade Consultants

Participant: Mr. Martin Gitau (Partner) and Mr. Antony (Partner)

Event: Ask Me Anything Session

Guest Speaker: Dr. Anup Wadhawan (Retd. IAS officer, Former Secretary Government of India)

Platform: Virtual B2B Forum

Topic: Arbitration: Pathway to Resolving Trade Disputes and Driving Business Growth

Event: Ask Me Anything Session

Guest Speaker: Adv. Khushnuma Khan

(Arbitrator, Solicitor, FCIARB, AOR Supreme Court of India)

Platform: Virtual B2B Forum

Topic: International Arbitration: Key Trends, Challenges, and Innovations for Global Traders





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Mrs. Swarn Dhiman
MBA, PGDHRM
(EXPORT TRAINER)

Program Duration: 1 Month (8 Classes/16 Hours)

Start Date: 04th April 2025

Class Schedule: Every Friday and Saturday

Timing: 3:00 PM – 5:00 PM

Location: CBD Belapur

Key Features of the Program

- Gain a deep understanding of the export process, industry regulations, and documentation.
- Expert Trainer: Learn from an industry expert with 24 years of experience in the export sector.
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Fees: Inclusive of Tax)

- Corporate Members: Rs. 4500/- per Member
- Students: Rs. 3000/- per Member

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15



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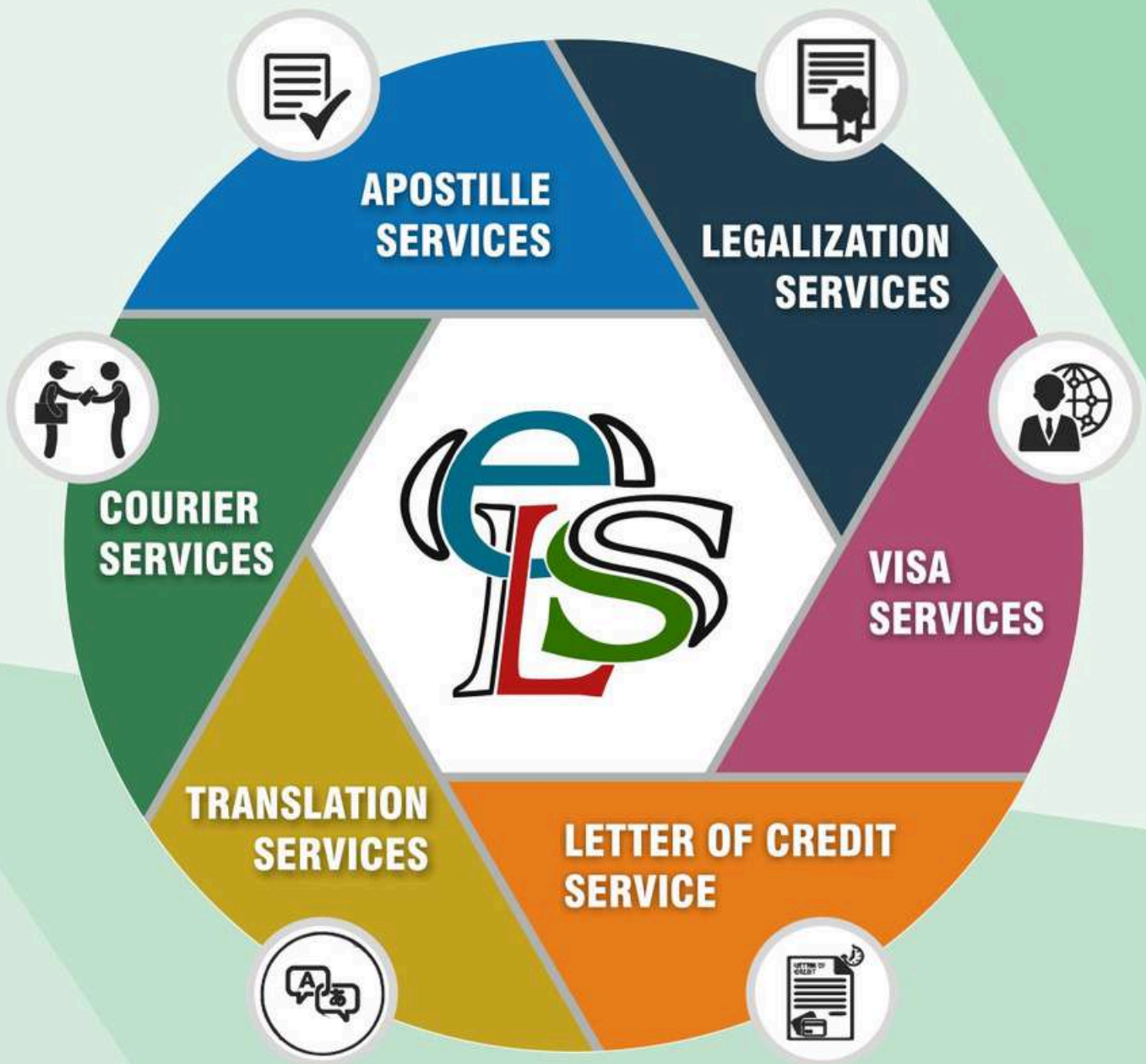


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16



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“Asian Exporters’ Chamber of Commerce and Industries” offers many sponsorship opportunities, designed to maximize the visibility and presence of our members. If you are interested in sponsoring an event, or advertising with the Chamber, please contact to Mrs. Swarn Dhiman- Executive Director
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Connect at 8434720996
for online attestation of Shipping documents.

(as per guidelines issued by DGFT vide Trade Notice number 24/20.12.2024)

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